


[NEWS BY TOPIC](#)
[NEWS BY EDITION](#)
[SPECIAL REPORTS](#)
[RESOURCES](#)
[EMAIL UPDATES](#)
[ABOUT](#)
[STORE](#)
[The Title Report > News > Premier Title celebrates 20 years](#)

**HIGHEST YEAR OVER YEAR GROWTH**

## Premier Title celebrates 20 years

*Industry News*

Tuesday, March 10, 2015

Premier Title, an independent title insurance agency, opened its doors in Arlington Heights, Ill., in early March of 1995 and has expanded its operations within Illinois in many ways both geographically and with diversity of products in its 20-year history. In the past two years, it also has completed transactions in Ohio, Indiana, Michigan, Minnesota and Kentucky.

Although the agency offers a full suite of services, it does primarily residential work. When *The Title Report* spoke to CEO Leanne Klein, she said staying ahead on many technological matters and maintaining strong customer service and relationships, has been the company's biggest strengths. She said Premier Title used technology 20 years ago to perform mobile closings, a trend industry-wide that took years to become more popular and implemented.

"Premier agents have traveled to the closings for the past 20 years," she said. "We travel to wherever it's convenient for the parties to do the closing. We built our system to allow for that mobility. I think it's always given us a leg up because we have always done it."

Another factor in the company's success is its long-standing relationships in the region.

"We are not all things to all people," Klein said. "We've prided ourselves on working with customers we know and have a relationship with. Often we refer a customer we don't know to our underwriter instead of doing the work ourselves. We don't take orders just to increase our order count. When we can't serve a customer because of price or their requirements, we try to find a better home for their work."

Klein went on to reiterate that Premier Title's high level of customer service and longstanding relationships with its customers is the bedrock of Premier Title's success over the past 20 years.

The company is underwritten by Chicago Title, First American and Attorney's Title Guaranty.

*Today's other top stories*

[Maryland title company, execs cited for RESPA kickbacks](#)

[TRID conversations still evolving](#)

[New York regulations to crack down on title industry](#)

[WFG grows with focus on agents](#)

[Title plants widely used, little understood](#)

Your Rating: ★★★★★

Popularity:

This article has been viewed 744 times.

The time is **NOW**

**SoftPro** has your solution for **August 1, 2015**

**TRID**  
 >> Read This NOW.

Comprehensive CPA testing  
 & reporting across all seven  
 ALTA Best Practices [more >](#)

NATIONAL SETTLEMENT  
 SERVICES SUMMIT (NS3)  
 JUNE 8-10, 2015 | ATLANTA, GA

Melting Pot  
 for Collaboration **REGISTER TODAY!**

Take our current Poll

How are you educating consumers about title insurance?

Website

Social media

Printed materials distributed through the lender

A campaign through an industry group

**OCTOBER STORE**  
 octoberstore.com

Recent Webinar


**Laying the Foundation for eClosings**

Join *The Title Report* for an exclusive Webinar on how you can begin to lay the foundation for the eClosing process.

## Best Practices Case Study

*Lessons Learned From An Early Adopter*

October Research is not responsible for the comments posted on its websites by readers. We will do our best to remove comments that include profanity or personal attacks or other inappropriate comments.



Learn More...

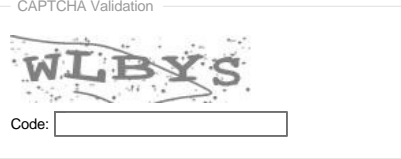
[PUBLICATIONS](#) | [WEBINARS](#) | [SPECIAL REPORTS](#)

**Comments:**

Be the first to leave a comment.

Leave your comment

CAPTCHA Validation




Code:

Publish Comment

Your Email is for reporting purposes only. It will NOT be displayed.

News by Topic	News by Edition	Special Reports	Resources	Store
Industry News	June 1, 2015	Trendsetters	Webinars	Webinars
Operations	May 18, 2015	State of the Industry Report	Social Media	Special Reports
People on the Move	May 4, 2015	Voice of the Title Agent Report	RSS Feeds	The Summit (NS3)
Technology	April 20, 2015	eClosing Process Report	Links	Other Newsletters
Market Data	April 6, 2015	Archives		The Legal Description
Fraud Watch	Archives			RESPA News
		<b>About</b>	<b>Subscribe</b>	Valuation Review
		The Title Report	Newsletter Subscriptions	Dodd Frank Update
		Contact / Editors	Free Email Updates	
		Advertise	Try a Sample Issue	
		Are You An Expert?		
		Subscriber Agreement		
		Change Password		



OCTOBER RESEARCH LLC  
KNOWLEDGE...  
THE COMPETITIVE ADVANTAGE

Copyright © 1999-2015 The Title Report  
An October Research, LLC publication  
3046 Brecksville Road, Suite D, Richfield, OH 44286  
(330) 659-6101, All Rights Reserved

www.thetitlereport.com | Privacy Policy

VISIT OUR OTHER WEBSITES

- > Valuation Review
- > RESPA News
- > The Legal Description
- > Dodd Frank Update
- > The October Store

Link to article:

[http://www.thetitlereport.com/TTR/Articles/PremierTitlecelebrates20years63252.aspx?utm\\_source=vwTTRget&utm\\_medium=email&utm\\_campaign=TTR\\_Fri\\_Enews](http://www.thetitlereport.com/TTR/Articles/PremierTitlecelebrates20years63252.aspx?utm_source=vwTTRget&utm_medium=email&utm_campaign=TTR_Fri_Enews)