

Premier Title



KEY PERSONNEL

Leanne Klein
CEO

Candise Grossi
Escrow Manager

Zaya Nathan
Title Asst Manager

Kathy Jones
Title Department Manager

Debra Staben
Commercial Examiner

Staffing

- » Number of company employees:
Approximately 36

Premier Title operates as a Full Service Title & Escrow Operation in six states with Illinois serving as its home state. These states are Indiana, Kentucky, Michigan, Minnesota, Florida, Wisconsin and Ohio. **Premier Title facilitates transactions in every state** through strong Agency and Underwriter relationships.



CORPORATE DETAILS: 1350 West Northwest Highway, Arlington Heights, Illinois 60004 | 847.255.7100
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COMPANY HISTORY: Premier Title was founded in 1995 by Leanne Klein, who previously worked as an officer for Chicago Title and Attorneys' Title Guaranty Fund (an Illinois Bar Related Title Underwriter). Premier Title's founding principles of providing strong customer service and doing business with people we know and have great relationships with continues to be the foundation of its Business Philosophy to date. Premier Title has continually found itself ahead of the curve in adapting to the newest technology available to Title & Escrow Services. This small but nimble philosophy, coupled with an emphasis on utilizing technology in all areas of its operations, has allowed Premier Title to significantly grow in scope and stature within the Title Insurance Industry.

BUSINESS SCOPE: Premier Title operates as a Full Service Title Agent, offering all the same services as any direct underwriter operation. Full Escrow Closing Services and a variety of Title Products are readily available from Premier Title for Residential, Commercial, New Construction, Foreclosure and REO transactions. Premier Title's experienced staff can handle anything from a Residential Refinance to a Multi-Million Dollar Commercial Project.

COMPANY PROFILE Premier Title is one of the Top Producing Title Agents for Chicago Title and First American. Most notably, Premier Title operates in a very "boutique" and personal service manner. Much of Premier Title's success has been built on not only the diversity of its products and services, but the strong relationships that it's maintained for 20 years.

REGULATORY COMPLIANCE About a year and a half ago, Premier Title's management staff was given the charge to develop and integrate all the necessary components of the American Land Title Association's (ALTA) Best Practices. This required management at Premier Title to codify, as well as implement, detailed and solid Practices across all departments. For the last 8-10 months, Premier Title has once again been ahead of the curve of its competitors with its Best Practices in place, fully functional and continually refined, well-ahead of industry requirements. Premier Title's Best Practices mirror all of the Pillars of Best Practice mandated by the American Land Title Association (ALTA).

KEY FEATURES AND BENEFITS: One of the Key Benefits of working with Premier Title is that customers work with the same core staff regardless of where the transaction or property is located. Whether the property is located in Metropolitan Chicago, Illinois or a remote county in Indiana or any other state, the customers interact with the same group of Premier Title staff. Thus, the customer is able to forge strong relationships with familiar Premier Title staff members. This familiarity of communicating and working with the same staff members keeps Premier Title's customers well-served and happy, while improving efficiency, accuracy and quality of work.

COMPETITIVE ADVANTAGE: The expertise of Premier Title's staff is one of their greatest competitive advantages. Premier Title's staff are an incredibly experienced group of real estate professionals. The expertise of the staff, the technology that Premier Title has in place, and the single point of contact or core group that customers work with regardless of where the property is located, define Premier Title's Competitive Advantage. Premier Title's customers experience all three of these benefits every single time.

WHAT INDUSTRY AWARDS, ACCOLADES, AND MILESTONES HAS YOUR BUSINESS ACHIEVED? Since Premier Title started in business 20 years ago, it has always been recognized as one of Chicago Title's (Fidelity National's) top Agents in the Nation. In addition, as Premier Title added additional Underwriters to its repertoire, it has likewise, been recognized as one of the highest producing Title Agents for First American Title and Attorneys' Title Guaranty Fund of Illinois. Therefore, while Premier Title has maintained the Business Philosophy of keeping its staff size small and well educated, its customer base and volume of business has grown significantly over the years... Proving that Quality of work and Business Relationships are the key to success.

